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QualCare Promotes Kevin Joyce as Chief Operating Officer

PISCATAWAY, N.J.—March 28, 2016 — QualCare is pleased to announce that Kevin Joyce has been promoted to chief operating officer. In this role, Joyce will oversee and help advance the organization’s operations.

“Kevin has been with the company for more than 17 years and has consistently helped build our network and shepherd new products,” said Annette Catino, chief executive officer of QualCare.

Joyce was among the first in the industry to recognize the shift to physician-owned outpatient surgery centers, Catino said, and pushed QualCare to advise its clients to modify benefits to control costs. “Kevin’s strategic vision and key relationships with New Jersey healthcare providers and customers make him the right person for the job,” she said.

“We are delighted to have Kevin step into this new leadership role,” said Sharon Seitzman, president of QualCare. “The company’s network grew to more than 40,000 providers under Kevin’s direction,” said Seitzman. “His commitment to our Worker’s Compensation network helped clients achieve better market penetration.”

Joyce developed and implemented business plans that deliver network solutions and tools for QualCare providers and payers, Seitzman said. She pointed to Joyce provider programs such as Charity Care Administration and Value-Based Reimbursements as benefit-rich examples. Similarly, Joyce programs such as Medical Cost Containment and Specialty Network Contracts have helped transform the environment for payers, she said.

“Our acquisition by Cigna last year has enabled us to bring our products and services to clients nationwide,” added Seitzman. “Kevin is committed to forwarding those goals while maintaining focus on the needs of our clients here in New Jersey.”

Prior to his promotion within QualCare, Joyce was the organization’s vice president of network and delivery systems. In his previous role as director of managed care at North Jersey Medical Management, LLC, a subsidiary of Hackensack University Medical Center, he was responsible

for the hospital's managed care contracting and its ancillary services, as well as independent practice association (IPA) and physician hospital organization (PHO) negotiations.

Joyce currently serves on the board of directors for the American Association of Preferred Provider Organizations (AAPPO) and on the board for the New Jersey Chapter of Healthcare Financial Management Association (HFMA). He is also the treasurer for the Borough of Shrewsbury Recreation Department. Joyce graduated with a Bachelor of Science degree from York College.

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About QualCare

QualCare, Inc. is among New Jersey's largest Managed Care Organizations started by provider sponsors. It offers self-funded PPO, HMO network, point of service (POS) network, and open access health plans; third party administration (TPA) services, provider network access, care management services, wellness programs, and a workers' compensation product. QualCare also provides ACO consultative services and infrastructure, a small group association health plan and insurance management services.

Headquartered in Piscataway, N.J., QualCare is a wholly-owned subsidiary of QualCare Alliance Networks, Inc. (QANI) that services over 900,000 members, with a clientele that spans health systems, unions, local governments, school boards, and other commercial employers. QualCare's network covers over 100 acute, specialty and rehabilitation hospitals, as well as over 40,000 physicians and other ancillary providers across New Jersey, Pennsylvania and New York. For more information, visit www.qualcareinc.com.

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